



Newsletter 02 / December 2020

Welcome to the Christmas Edition of our Newsletter. In this edition our syndicate's Chairperson, Lynne Ross, pinpoints why Gabriel is a fundamental player in the Scottish Angel market and the way members collaborate.

## SPOTLIGHT on.....Lynne Ross , Syndicate Chairman since 2016



I was introduced to Gabriel by one of the portfolio companies and joined back in 2014. What I really like about the syndicate is the collegiate approach of the members who have broad and deep expertise, and commit to participate in first round funding together, or not at all. With the whole syndicate behind them, entrepreneurs we've backed have a good platform for growth, and this is proven out by the investment performance, recently benchmarked against the angel sector. I have a diverse and maturing portfolio of Gabriel investments.

## JOIN US

### Become a Gabriel Angel

Gabriel's investment commitments are lower than other groups, all we ask ...

- Minimum investment £2.5k per deal
- 30-50% rebate (SEIS and EIS tax refunds)
- 4-5 deals per annum

As a Gabriel Angel you can also offer your expertise to Scotland's brightest talent by mentoring.

**Enquire! Become a Gabriel Angel**

## HOT NEWS

### Roylance & Bocair - a pertinent partnership in the worldwide pandemic

Gabriel portfolio, Roylance, has partnered with Bocair to provide a fully integrated end-to-end storage and transport solution for pharmaceutical and biological materials giving their customers access to a global life science logistic network which can deliver temperature controlled products on-time. Read more about this exciting partnership for these unprecedented times [here](#).

## PORTFOLIO

**Innovative Scottish companies delivering new products into growing markets.**

# E BAR



Thirst Quenching BaaS (Beer as a Service) company EBar accelerates the pace of bar automation during COVID-19 in the beleaguered hospitality industry.

As event operators and equipment manufacturers seek innovative solutions to address the pandemic risk and vastly reduced audiences, Gabriel portfolio, EBar is seeing new opportunities open up for its self-service draught drinks dispensing technology.

Following its successful deployment at the Edinburgh Corn Exchange, viability and recognition is rising for EBar's "untouched by human hands" solution with major venues like Wimbledon and Scottish Rugby now engaging in talks.

EBar has recently launched its third funding round as it prepares for growth in 2021.

For more information visit their website : [www.ebar.uk](http://www.ebar.uk)

### **Hindsight Vision giving cyclists eyes in the back of their head!**

Gabriel has recently led the start-up funding round for Hindsight vision with an investment of £150k. This innovative, groundbreaking accessory is a must for all cycling enthusiasts where safety is of paramount importance.



## HINDSIGHT

These stylish glasses not only look great but give the user rear-vision without the need to turn their head thereby increasing their stability and peripheral vision. The investment will allow the company to move to mass production in early 2021.

For more information visit their website : [www.hindsight.store](http://www.hindsight.store)

**VISIT OUR WEBSITE TO FIND OUT MORE**



*sending you and yours  
warmest wishes for the festive  
season and a prosperous 2021  
from*

*all the members and  
& the team at Gabriel*